



**JOIN OUR  
TEAM!**

## Commercial engineer

### Company description

Barge Master is a dynamic and growing company operating in the offshore wind industry. We specialize in the development of motion compensation solutions, including platforms, cranes, and gangways. Our innovative technologies empower our clients to overcome wave motion related challenges, ensuring minimal downtime and enabling them to maintain control over their operations and schedules. At Barge Master, we pride ourselves on being the "Down Time Doctors" - your trusted partner in optimizing safety, efficiency and productivity.

[Watch video](#)

### Job description

As a Commercial Engineer, your primary role will be to connect technical expertise with business strategies. You will work closely with clients, understanding their needs, and proposing tailored technical solutions. Your focus will be on driving sales and building strong client relationships.

### Key Responsibilities:

- Provide technical support to clients, guiding them through our products and services.
- Collaborate with the engineering team, translating client needs into technical specifications and project deliverables, ensuring accurate settlement and client satisfaction.
- Identify new business opportunities and work with clients to customize technical solutions.
- Build and maintain strong relationships with clients, becoming their trusted technical advisor.
- Prepare regular reports on sales activities, project progress, and market trends.
- Communicate effectively with internal teams, providing technical insights to enhance product development.

### Requirements:

- Bachelor's degree in Engineering or a related field.
- Previous experience in technical sales or commercial engineering.

- Strong contract negotiation skills and customer-focused mindset.
- Good communication skills and ability to work collaboratively.
- Proficiency in written and spoken English.
- Willingness to travel for client meetings and project support.

**If you are a proactive and technically proficient individual with a passion for sales and client relationships, we encourage you to apply for this opportunity!**

At Barge Master, we work hard to deliver quality and finish our projects on time. We believe a stimulative company culture with enough room for fun motivates our people to do so. Our company is growing, and we want you to grow with it. That is why working at Barge Master also means:

- Working in the exciting offshore wind industry that contributes to the energy transition.
- An international, open, young, and supportive working environment.
- A remuneration that reflects the responsibilities.
- Enough space for your personal development and ambitions.
- Operating in a team in which team members have their own well-defined responsibilities.
- A healthy and sustainable lunch, including a salad bar.
- Many company's events.
- A beautiful view of Rotterdam from our 12th floor.

#### **Procedure**

If you are interested and would like to be part of a young, fast-growing offshore company, please send an email with your motivation and CV to: [recruitment@barge-master.com](mailto:recruitment@barge-master.com). Within two weeks we will let you know if you qualify for the position. We will schedule an introductory interview, either digitally or in-person. For further information, you can contact our HR department - Tania Bozhko or Nathalie van der Vlist on 010-409 00 60.

**This vacancy is only for EU nationals.**

*We would like  
to hear from you!*